

Curriculum Vitae

KAREN SCHWEERS COOK

Address Department of Sociology, Building 120, Room 238, Serra Mall MC 2047
Stanford University, Stanford, California 94305

Phone Office: 650-723-1194
Home: 650-566-9336
Fax: 650-723-6354
Email: kcook@stanford.edu

Education

B.A. Stanford University, with Distinction and Honors in Sociology
M.A. Stanford University, Sociology
Ph.D. Stanford University, Sociology (with Distinction on Ph.D. Proposal)

Positions Held

1970-71 Acting Instructor, Sociology Honors Program, Department of Sociology, Stanford University
1971-72 Research Associate, Laboratory for Social Research, Stanford University
1972-73 Acting Assistant Professor, Department of Sociology, University of Washington
1973-79 Assistant Professor, Department of Sociology, University of Washington
1979-85 Associate Professor, Department of Sociology, University of Washington
Research Affiliate, Center for Health Services Research, University of Washington
1980-81 Visiting Scholar, Department of Sociology, Stanford University (sabbatical)
1982-95 Director, Center for Studies in Social Psychology
1985-95 Professor, Department of Sociology, University of Washington
1986-87 Visiting Professor, Department of Sociology, University of Hawaii, Fall Semester, and
Department of Psychology, University of Leiden, the Netherlands, May (sabbatical)
1992-93 Associate Chair, Department of Sociology, University of Washington
1993-95 Chair, Department of Sociology, University of Washington
1994 Visiting Professor, Sociology Institute, University of Bergen, Norway, (Spring)
Visiting Scholar, Max Planck Institute, Koln, Germany (Summer)
1995-98 James B. Duke Professor of Sociology, Duke University and Director of the Sociology
Laboratory for Research
1998- Ray Lyman Wilbur Professor of Sociology, Stanford University
Director, Laboratory for Social Research (1999-00, 2001-02, 2004-05, 2007-08)
2001-05 Senior Associate Dean for the Social Sciences and Associate Dean of Humanities and Sciences
2005- Founding Director, Institute for Research in the Social Sciences, Stanford University
2005-2010 Chair, Department of Sociology, Stanford University
2010- Vice-Provost for Faculty Development and Diversity, Stanford University

Honors and Awards

1964-1968 Scholarships from Stanford University (varied sources)
1968-1972 NIMH Public Health Service Predoctoral Fellow
1988-1989 Vice-President, Pacific Sociological Association
1990-1991 President, Pacific Sociological Association
1992-1993 Vice-President, International Institute of Sociology
1993-1994 Vice-President Elect, American Sociological Association
1994-1995 Vice-President, American Sociological Association
1995-1996 Past Vice-President, American Sociological Association
1996 Team Project Fellow, Rockefeller Center, Bellagio, Italy, June
1996- Fellow of the American Academy of Arts and Sciences (elected)

1998-99 Fellow at the Center for Advanced Study in the Behavioral Sciences, Stanford, California
 2000-2003 University Fellow – Stanford University (appointed by the President)
 2002 Visiting Fellow – Institute of Advanced Study, Collegium Budapest, November
 2004 Cooley- Mead Award for Career Contributions to Social Psychology, American Sociological Association
 2007- National Academy of Sciences - Elected Fellow (Induction April, 2008)
 2007- American Association for the Advancement of Science (AAAS) – Elected Fellow (Induction February, 2008)
 2008-2009 President-Elect of Section K (Social, Political and Economic Sciences) of the AAAS
 2009-2010 President of Section K (Social, Political and Economic Sciences) of the AAAS
 2009 President’s (Inaugural) Award for Program Excellence for EDGE (Enhancing and Diversifying Graduate Education) within IRiSS (as PI and Director)
 2010 Nominee, President - American Sociological Association
 2010 Outstanding Author Contribution Award Winner, Emerald Literati Network – 2010 Awards for Excellence (for paper with Irena Stepanikova on Medical Non-Adherence, 2009)
 2011 Chair, National Academy of Sciences, Section 53 – Social and Political Science

Professional Societies

National Academy of Sciences (Elected Fellow)
 American Academy of Arts and Sciences (Elected Fellow)
 American Association for the Advancement of Science (Elected Fellow)
 International Sociological Association
 International Institute of Sociology
 American Sociological Association
 Sociological Research Association (Elected)
 Society of Experimental Social Psychologists (Elected)
 Pacific Sociological Association

Professional Offices and Other Services

International Sociological Association

Elected to the Executive Committee of Research Committee 42
 Social Psychology, Secretary-Treasurer (1990-94) and Newsletter Editor (1990-94)
 Program Chair, 1994, ISA meetings, Bielefeld, Germany
 Elected Chair of Research Committee 42, 1994-1998
 Program Chair, 1998, Section 42, ISA meetings, Montreal, Canada
 Representative of the American Sociological Association to the ISA, 1998-2001

International Institute of Sociology

Elected Secretary General of IIS, 1999-2005
 Elected to Executive Committee 1993-97, 1999-2005, 2006-2011
 Elected Vice-President of IIS, 1992-93
 Organizer, Session on Power, Status and Justice, IIS meetings, June 23-27, 1993
 Program Committee for IIS meetings in 2005, Sweden.

Association for the Accreditation of Human Research Protection (AAHRP)

Elected Board Member, 2010-2013

American Council of Learned Societies

Representative of American Sociological Association, 2002-2005

American Sociological Association

Program Participation (selected)

Discussant, Session on Symbolic Interaction, ASA meetings, 1973
 Session Organizer and Chairperson, Session on Interorganizational Relations, ASA meetings, 1975
 Discussant, Session on Interorganizational Networks, ASA meetings, 1978
 Session Organizer and Chairperson, Session on Group Processes, ASA meetings, Detroit, 1983
 Session Organizer, Social Networks, ASA meetings, New York, August, 1986.
 Organizer, Social Psychology Section Roundtables, ASA meetings, New York, August, 1986
 Discussant, Session on the Micro-Macro Link, ASA Meetings, Atlanta, August, 1988
 Organizer and Presider, Invited Session on the Future of Social Psychology, ASA meetings, Washington, D.C., August, 1990.

Organizer, Social Psychology Session: Contributed papers, ASA meetings, Washington, D.C., August, 1990.
Session Organizer and Presider, Social Psychology Session, ASA meetings, Miami, Florida, August, 1994.
Session Organizer and Presider, Workshop, "How to Increase Your Success at Publishing in Journals," ASA meetings, Washington, D.C., August, 1995.
ASA Program Committee Member, 1993-95
Presider at the Presidential Plenary Session as Vice-President, ASA meetings, Washington, D.C., August, 1995.
Session Organizer, Social Networks, ASA meetings, Toronto, August, 1997
Special Session Organizer, Interdisciplinary Contributions to Rational Choice Sociology, ASA meetings, Toronto, August, 1997
Organizer of Sessions on Rational Choice: Theoretical Contributions (I) and Empirical Contributions (II), ASA meetings, Toronto, August, 1997
Organizer of Session on Exchange Theory and Rational Choice, Joint Session of the Rational Choice and Social Psychology Sections, ASA meetings, San Francisco, Ca. August, 1998
Appointed to the Program Committee for ASA 2001 meetings in Anaheim, California
ASA Representative to ACLS, 2002-05
Discussant, Plenary Session on Evolution, Cooperation and Social Behavior. ASA meetings, San Francisco, Ca., August, 2009
Author meets the Critic Session: Mario Small's book: **Unanticipated Gains**, Las Vegas, NV. August, 2011.

Social Psychology Section

Elected to the Nominations Committee, 1976
Elected to the Council, Spring, 1985-88
Elected Chair-Elect, 1988-89
Chair of Section, 1989-90
Past Section Chair, Council Member, 1990-91
Council Member as Editor of SPQ, 1988-92
Member Nominations Committee, 1991-92, 1997-98, 2007-08
Member, Publications Committee, 1990-94
Member, Cooley-Mead Award Committee, 1983-84, 1996-97, 2001-02, 2010-11
Chair, Cooley-Mead Award Committee, 2011-12

Rational Choice Section

Chair of the Section, 1996-97
Chair Elect, 1995-96
Chair, Program Committee, 1996-97

Theory Section

Elected to the Nominations Committee, 1984-85, 1992-93, 2000-01
Chair, Nominations Committee, 1988-89, member 1992-93
Member, Shils-Coleman Dissertation Theory Prize Committee, 1996-97, 1999-2000
Member, Awards Committee, 1997-98

Organizations and Occupations Section

Elected to the Council, Spring 1987-90
Nominations Committee, 1988-1990

General

Publications Committee, Ex Officio, 1987-1992
Publications Review Committee Member, Sociological Methodology, 1988-89
Publications Review Committee Member, Sociology of Education, 1989-1990
Publications Sub-Committee Member, Editor Selection Procedures, 1990-91
Committee on the Fund for the Advancement of the Discipline, 1993-96
Committee on Nominations, Member, 1994, Chair, 1995
Council Sub-Committee on Editorship of the Rose Monograph Series, 1995-96
Council of the American Sociological Association, 1993-96

Annual Reviews, Inc.

Appointed to the Editorial Affairs Committee, 2004-2010
Appointed to the Board of Directors, 2007-2011
Appointed Vice-Chair of the Board of Directors, 2010-
Elected to the Executive Committee of the Board of Directors 2009-2012

COSSA – Consortium of Social Science Associations

Representative of IRiSS 2008-2013

Elected to the Board of Governors (At- Large Member) 2009-2013

FINT - First International Network on Trust Research

Keynote Speaker, Amsterdam meeting, 2008

Co-Organizer Session on Trust and Reputation, Madrid, 2010

National Science Foundation

Member, Review Panel on Undergraduate Research Participation, 1977-78

Appointed to Sociology Review Panel, May, 1979-81

Appointed to the Committee of Visitors for the Sociology Program 1992

Psychology Panel for NSF Doctoral Fellowship Program, 2004

Sociology Panel for NSF Doctoral Fellowship Program, 2006

National Research Council

Social Science Evaluation Panel for the National Science Foundation Doctoral Fellowship Program,
1987-1989, 1995 (Member), 1990-1992 (Chair)

National Academy of Sciences

Invited by the Committee on Human Factors to attend briefings at NASA, Houston, Texas, May, 1986, in preparation for a symposium in Washington, D.C. on "Human Factors Research Needs in Advanced Space Station Design" (joint NASA/NAS sponsorship), January, 1987

Invited by Committee on Human Factors to serve on the "Workload Transition" project to prepare a report on "Group Performance Under Stress." August, 1989-July, 1990

Invited participant, Committee on National Security and Science, September 2005-2007.

Appointed Chair, NAS Award Committee for Scientific Reviewing, 2007-2008

Invited participant, Committee on Bioterrorism and National Security, September 2008-2009.

NAS reviewer for several reports and workshop proposals 2007-2010

Invited participant, Committee on Adult Literacy, May 2009-May 2011

Elected Chair of Section 53: Social and Political Science, 2011-2013

National Election Studies

Appointed to Board of Overseers Jan. 1, 2006 – Dec. 31, 2009.

Pacific Sociological Association

Member, Program Committee, for meetings in Portland, Oregon, April, 1981

Committee on Status of Minorities in the Profession, 1982-83

Elected to the Nominations Committee, 1983-86

Session Organizer, Group Processes Session, for meetings in Albuquerque, New Mexico, April, 1985

Chair, Program Committee for meetings in Denver, Colorado, April 1986

Session Organizer, Social Psychology Sessions, for meetings in Denver, Colorado, April 1986

Vice-President Elect, 1987-88

Session Organizer, Group Processes and Applied Social Psychology, for meetings in Las Vegas, Nevada, April, 1988

Council Member, 1987-92

Special Session on Publishing in Professional Journals: Advice from Editors, April, 1988 in Las Vegas, Nevada

Organizer, Social Psychology Sessions for meetings in Reno, Nevada, April, 1989

Vice-President, 1988-89

President-Elect, 1989-90

President, 1990-91

Past-President, 1991-92

Chair, Nominations Committee, 1991-92

Organizer, Session on Groups and Networks for meetings in Portland, Oregon, 1993

Organizer and Chair, Session on Groups and Networks for meetings in San Francisco, California, April, 1995

Robert Wood Johnson Foundation

Member of the National Advisory Council for RWJ Health Scholars Postdoctoral Awards, 2002-2012.

NAC Site Visit Committee, Berkeley (2005), Michigan (2007) Harvard (2011)

Russell Sage Foundation

Workshop on The Construction and Maintenance of Trust, at RSF, New York, Fall, 1994 (co-organizer)
Conference on Trust, at NYU, New York, February, 1995 (participant)
Conference on Social Structure and Trust, Seattle, Washington, September, 1995 (co-organizer)
Conference on Trust in Government, ANU, Canberra, Australia, February, 1996 (participant)
Workshop on Trustworthiness, RSF, New York, April, 1996 (participant)
Workshop on Ethnicity and Trust, at RSF, New York, October, 1996 (co-organizer)
Workshop on Signaling, Identity and Trust, at RSF, New York, April, 1997 (co-organizer)
Conference on Trust in Organizations, at RSF, New York, April, 1997 (co-organizer)
Conference on Distrust, Sponsored by RSF and the Rockefeller Foundation, at Bellagio Conference in Italy, October, 1997 (co-organizer)
Workshop on Behavioral Evidence of Trust, at RSF, New York, November, 1997 (participant)
Workshop on Survey Research Evidence of Trust, at RSF, New York, May, 1998 (participant)
Conference on Social Capital, Duke University, North Carolina, October, 1998 (co-organizer with Nan Lin)
Conference on Experimental Evidence on Trust, at RSF, New York, February, 1999 (participant)
Workshops on Trust and Transaction Costs, at Stanford University, January and February, 1999 (participant)
Political Trust, at RSF, New York, October, 1999 (participant)
Workshop on Cross-Cultural Research on Trust, Kyoto, Japan, March 2000 (organizer)
Workshop on Conceptions and Explanations of Trust, RSF, New York, July 17-21, 2000
Workshop on Democracy and Trust in Transitions, Max Plank Institute, Koln, Germany, December 12-17, 2000
Conference on Honesty and Trust, Collegium Budapest, May, 2001.
Workshop on Recent Empirical Research on Trust, Pasadena, California, September, 2001
Trust Program Advisory Committee Member 2002-2003, 2005-2006
Workshop on the Trust Capstone Volume, at RSF, New York, May, 2007 (organizer)
Co-Editor of the Trust Book Series, 1998-2012.

Society for the Psychological Study of Social Issues

Member of the Committee of Judges, 1982 Social Issues Dissertation Award

Sociological Research Association

Nominations Committee, 1990-91, 2002-3
Membership Committee, 1991-92
Elected to the Executive Committee, 1995-2000
Chair, Nominations Committee, 1997-98
Secretary-Treasurer, 1998-99
President, 1999-2000

State of the U.S.A.

Elected to the Board of Governors 2008-2011
Appointed to the NAS National Advisory Committee for KNIS (Key National Indicators) 2011-2013

International Social Networks Association (INSNA)

Session Organizer, Exchange Theory and Social Networks, Sunbelt Social Network Conference, Phoenix, Arizona, February, 1984
Organizer, Social Exchange Network Session, Social Network Conference in Mission Bay, California, February, 1988

West Coast Conference on Small Groups Research

Chairperson, 1973-74
Co-chair and Organizer of the Symposium on Equity Theory, for meetings in Portland, Oregon, March, 1981
Chairperson, 1983-84
Session Organizer, Social Exchange Theory session for meetings in Seattle, Washington, April, 1984

Other:

Invited to Social Networks Conference, NSF funded (Burt, Marsden and Rossi, organizers), Columbia University, October 17-20, 1985
Consultant to Oberlin College, Social Psychology Search Committee, 1987-88
Invited to Conference on Sociological Theory, March, 1988 (Organizer, George Ritzer, Univ. of Maryland)
External Review Committee, Sociology Department at Temple University (appointed by Provost and Dean of the Graduate School) Spring, 1989
Appointed by Board of Overseers to Chair Visiting Committee to Review the Department of Sociology,

Harvard University, 1991-97
 Invited Participant at German-American Theory Conference on Agency and Structure, University of Maryland, August 9-10, 1990.
 Invited Participant at European Conference on Social Justice, International Center for Social Justice, Utrecht, The Netherlands, December 13-15, 1990.
 Invited Participant at American-Polish Conference on the "Triumph of the Individual" (Organizer, Piotr Stompka) USIA funded American Participant Program, Krakow, Poland, Jagellonian University, June 7-9, 1991.
 Invited Participant at Gruter Institute Conference on Biology, Law and the Social Sciences, Squaw Valley, California, June 23-28, 1991.
 Invited Commentator at Plenary Session of the Third International Conference on Social Justice, July 1-4, 1991 Utrecht, Netherlands.
 Invited Discussant at a Conference on "Games, Hierarchies, and Markets," (Organizer, Fritz Scharp) September 5-7, 1991. Max Planck Institute, Koln, Germany.
 Invited Participant at Social Justice Conference, Organizer Session on Justice and Social Inequality, July 1-4, 1993. Trier, Germany.
 External Review Committee, Department of Sociology, Emory University, Spring, 1992
 Advisory Committee, (Provost Appointment), Department of Sociology, Yale University, 1993-98
 External Review Committee, Department of Sociology, University of Toronto, Ontario, Canada, Fall, 1995
 Invited Participant at Social Justice Conference on Self-Interest and Altruism, Potsdam, Germany, October, 1996
 External Review Committee, Department of Sociology, Rutgers University, November, 1997 (Chair)
 American Philosophical Society Faculty Grant Review Committee, 1999-2001
 External Review Committee, Department of Sociology, Cornell University, Winter, 2001
 Board of Visitors, Department of Sociology, Harvard University, Spring, 2002
 External Review Committee, Department of Sociology, Northwestern University, Spring, 2001
 Programmatic Review Committee, Institute of Social Science Research, UCLA, Fall, 2002
 External Review Committee, Department of Sociology, University of California at Irvine, April, 2003
 Commentator at Conference on Trust and Experimental Economics, Radcliffe Institute for Advanced Study, April, 2003
 External Review Committee, Department of Sociology, University of Arizona, May, 2003
 External Review Committee, Department of Sociology, U.C.L.A., January, 2006.
 International Advisory Committee Member: Social Trust Project, Sweden 2006-
 External Reviewer, ISERP, Columbia University, 2007
 Chair, External Review Committee, School of Humanities and Social Sciences, City University of Hong Kong, March 2009
 External Review Committee, Department of Sociology, Cornell University, April, 2009
 Invited Participant as Opponent at Dissertation Defense, Rense Cortens, University of Utrecht, June 23, 2009.
 External Review Committee, Department of Sociology, University of California-Riverside, February, 2010
 External Review Committee, Division of Social Sciences, University of California-Irvine, April, 2010
 Organizer with Coye Cheshire, Session on Trust and Reputation, FINT (First International Network on Trust Research), Madrid. January 27-29, 2010
 External Review Committee, Institute for Quantitative Studies (IQSS) at Harvard University, June, 2012.

Departmental and University Service:

Departmental

University of Washington:

M.A. Examination Committee, 1972-73, 1975-76
 Ph.D. Examination Committees: Social Psychology, Organizations, Contemporary Theory, Medical Sociology, 1972-1995
 Subcommittee on Auxiliary Services for Graduate Training, 1972-73
 Committee on Special Training for Graduate Students, 1972-73
 Executive Committee, 1973-75, 1991-95
 Graduate Admissions and Awards Committee, 1973-74, 1979-80, 1983-86, 1989-90, 1992-93
 Social Psychology Curriculum Coordinator, 1974-75, 1984-85, 1990-93
 ICPSR Representative for Sociology to CQS, 1976-77
 Departmental Liaison to Center for Health Services Research, 1976-80
 Organizations and Occupations Curriculum Coordinator, 1978-79, 1981-82, 1988-89
 Faculty Sponsor, Local SWS Chapter
 Chairperson, Committee on Space and Technology, 1982-85, 1988-89; Member 1985-86
 Director, Center for Studies in Social Psychology, 1982-1995
 Faculty Recruitment Committee, 1982-84, 1987-88, 1989-90, 1993-94

Coordinator of the Graduate Program, 1983-86
Office Reorganization Committee, 1985-86
Curriculum Committee, 1983-86
Senior Faculty Search Committee, Chair, 1990-91, 1992-93, member, 1991-92
Contemporary Sociological Theory Curriculum Coordinator, 1990-91, 1994-95
Graduate Program Committee, Chair, 1991-92
Human Subjects Review Committee, 1991-95
Associate Chair of the Department, 1992-93
Department Chair, 1993-95

Duke University:

Undergraduate Program Committee, 1995-96
Junior Faculty Search Committee (Comparative Economic Sociology Position), 1995-96
Assistant Professor Review Committee, 1995-96
Graduate Program and Admissions and Awards Committee, 1996-97
Doctoral Specialty Coordinator - Social Psychology, 1996-98
Admissions and Awards Committee, 1997-98
Masters' Programs Development Committee, 1997-98 (Chair)
Space Committee 1997-98
Department Executive Committee (elected) 1997-98

Stanford University:

Graduate Program Committee Chair, 1999-2002
Graduate Program Committee Member, 2004-2005
Graduate Advisor, 1999-2002. Spring 2011
Director of the Laboratory for Social Research, 1999-2000, 2001-2002, 2004-2005, 2006-2010 (co-director)
Faculty Search Committee, 2000-2001, 2007-2008
Awards Committee, 1999-2002
CES Curriculum Committee, ex officio, 1999-2002, 2005-2010
Sociology Department Honors Program, 2000-2001
Sociology Department Honors College (Faculty Coordinator) Sept. 2001
Sophomore College Instructor, Sept. 2002, 2003, 2004, 2007
Graduate Admissions Committee, 2002-2003, 2003-2004, 2010-2011
Department Chair 2005-2010

University

University of Washington:

University Disciplinary Committee, 1979
Dean's Committee on Undergraduate Honors Program, 1980-82
Appointed to University of Washington Women's Council, 1982-83
Dean's Committee for Selection of a Chairperson for Sociology, 1982-83
Appointed by the Dean of the Graduate School to the Termination Review Committee for the Music Education Program, 1982-83
Appointed to Ad Hoc Behavioral Science Review Committee, Department of Community Medicine and Health Services, 1983-84
Appointed to the Faculty Committee on the Status of Women, 1983-84
Committee of Graduate Program Advisors, 1983-1986
Appointed to the Social Science Research Committee of the Graduate School, 1985-86
Dean's Committee to Review the Social Sciences at the University of Washington, 1985-86
President's Committee to Review the Dean of the College of Architecture and Urban Planning, 1987-88
Faculty Council on Grants and Contracts, 1987-91
Appointed by the Dean of the Graduate School to Chair the Promotions and Tenure Advisory Committee for the School of Library and Information Sciences, 1989-93, member 1993-95
Brookdale Postdoctoral Fellowship Review Committee - Medical School and Health Sciences, 1992-95
Appointed by Vice Provost for Research to University Committee on Conflict of Interest, 1991-92
Faculty Council on Research, 1991-92 (Sub-Committee Chair, Internal Review Procedures)
Appointed by Vice Provost for Research to the Royalty Research Fund Review Committee, 1991-92
University Committee on Proprietary Research, 1992-95
Appointed by the Dean to the Development Advisory Board, College of Arts and Sciences, 1993-95

Duke University

Appointed by the Provost to the University Committee on Appointments, Promotion and Tenure, 1996-97

Appointed by the Provost to the Distinguished Chairs Selection Committee, 1997-98

Appointed by the President to the Chancellor of Health Affairs Review Committee, 1997-98

Elected to the Academic Council, 1997-98

Stanford University

Appointed by the Dean's Office to the Committee on Interdepartmental Programs, 1999-2000

Appointed by the President to the Provost Selection Committee, 2000

Appointed by the Vice-Provost for Undergraduate Education to the Advisory Council on Undergraduate Education, 2000-2008

Search Committee for Curator of Social Sciences (Communications, Psychology and Sociology) 2000-2002

Dean's Committee to Review Graduate Research Opportunity Grants, 2000-2002

Appointed to the Selection Committee for the Director of Career Development Services, March-May, 2001

Appointed by Provost to the Selection Committee for the Vice Provost of Student Affairs, May – August, 2001

Appointed Cognizant Dean (Senior Associate Dean) of the Social Sciences, 2001-2005

Dean's Council, School of Humanities and Sciences, 2001-2005

Appointments and Promotions Committee for the School of Humanities and Sciences (ex officio as Cognizant Dean of the Social Sciences) 2001-2005

Appointed to the Advisory Board of the Research Institute of the Center for Studies of Race and Ethnicity, 2002-2005

Appointed Co-Chair of University Fellows Program, 2002-2003

Appointed by the Provost to Chair the University-Wide Initiative on International Studies at Stanford, 2002-2003

Advisory Committee on the Social Science Research Institute at Stanford University (ex officio as Cognizant Dean), 2002-4

Advisory Committee on Social Science Computing (ex officio as Cognizant Dean), 2001-2004

Committee on Methods of Analysis Program for the Social Sciences (MAPSS), 2002-2005 (Co-Chair)

Dean's Committee to Review the Lieberman Fellowship Applications, 2002-2005

Dean's Advisory Committee on the Division of International, Comparative and Area Studies, 2002-2003 (Chair)

Advisory Committee on Super-Computing and Computing Resources, Dean of Research, 2004-2006

Committee to Review the Mellon Foundation Sawyer Seminar Series proposals, 2005, 2006

Provost's Advisory Committee to review UPS foundation grant proposals, 2002-2005

Faculty Advisory Committee for the Vice Provost of Undergraduate Education, 2003-2010

Provost's Advisory Sub-Committee on the Future of Graduate Training, 2005-2006

Dean of Research, Stanford Graduate Fellowship Selection Committee, 2005-2007

Appointed by the Provost to the Faculty Advisory Committee of the Haas Center for Public Service, 2005-2008

Elected to the Faculty Senate 2005-2009, 2010-2012

Elected to the Faculty Senate Steering Committee 2006-2007, 2008-2009

Committee on the Stanford Digital Repository, 2006-2007

ICA Islamic Studies Faculty Search Committee 2006-2007

ICA Asian and Middle East Faculty Search Committee 2006-2009

Elected to the Provost's Advisory Board for Appointments and Promotions 2007-2010

University Graduate Fellowships Faculty Advisory Committee (GFFAC) 2007-2012

Appointed to H & S Dean's Department Chairs' Advisory Committee 2009-2010

Elected Chair of the Faculty Senate, 2008-2009

Appointed Co-Chair University-wide Diversity Cabinet, 2010-2013

Appointed Vice Provost for Faculty Development and Diversity, 2010-2013

Executive Committee Stanford Center for the Prevention of Prematurity, 2011-

Appointed to the Executive Committee Stanford Child Health Institute (CHRI), 2011-

Editorial Work

Deputy Editor, American Sociological Review, 2010-2013

Editorial Board, Social Forces, 2010-

Co-Editor and Senior Advisory Editor, Behavioral Science and Policy, 2010-

Inaugural Advisory Board Member, Journal of Trust Research, 2010-

Editorial Board, Sociological Perspectives, 2007-

Board Member, Stanford University Press, 2003-2006

Co-Editor (with Doug Massey) Annual Review of Sociology, 2004-2013

Co-Editor (with John Hagan) Annual Review of Sociology, 1998-2003

Co-Editor (with R. Hardin and M. Levi) Trust Book Series, Russell Sage Foundation, 1998-2010.

Associate Editor, Annual Review of Sociology, 1993-98

Elected to the Advisory Editorial Board, Annual Review of Sociology, 1991-95

Editor, Social Psychology Quarterly, 1988-92
 Editor Designate, Social Psychology Quarterly, 1987-88
 Board of Editors, Contemporary Sociology, 1997-2000
 Co-editor (with J. Baron), Special Issue, "The Distribution of Rewards in Organizations," Administrative Science Quarterly. 1992.
 Co-editor (with J. Howard), Special Issue, "Theoretical Advances in Social Psychology," Social Psychology Quarterly 1992.
 Associate Editor of Sociology, Social Justice Research, Melvin Lerner, editor, (an interdisciplinary journal on social justice), Plenum Press. 1985- 2000
 Associate Editor, Pacific Sociological Review/Sociological Perspectives, 1976-92
 Board of Editors, Administrative Science Quarterly, 1981-85, 1996-98
 Consulting Editor, American Journal of Sociology, 1982-84, 1993-95
 Editorial Board, Social Psychology Quarterly, 1981-1984, 2000-2003
 Occasional Referee for other journals and review panels (e.g., American Sociological Review, American Journal of Sociology, Journal of Experimental Social Psychology, American Journal of Political Science, British Journal of Sociology, Social Networks, Sociological Methodology, Social Forces, Journal of Personality and Social Psychology, Academy of Management Review, Social Science Research, NIMH, NSF, etc.).

Invited Colloquia/Lectures (Selected):

University of Arizona, University of North Carolina, University of Chicago, Duke University
 Stanford University, Kellogg School of Management, Northwestern University,
 University of Iowa, Harvard University, Human Factors Society (Northwest Region),
 Radcliffe Institute of Advanced Study, Hokkaido University - Japan, Frei University of Berlin,
 Bremen GSSS – Germany, University of Georgia, Columbia School of Business, Beijing Normal
 University, China, Indiana University, University of Virginia, University of Hong Kong

Research Grants Received

- 1972-1973 National Science Foundation Doctoral Dissertation Grant (GS-32138): "A Proposal for the Study of Reactions to Distributive Injustice," \$2,800.
- 1975-1978 National Science Foundation Grant (SOC75-04059): "Experimental Studies of Social Exchange, Power and Equity," Co-Principal Investigator (with R.M. Emerson), \$286,890.
- 1977-1978 Center for Health Services Research, University of Washington: "The Effects of Organizational Environment and Structure on the Demand for and the Utilization of New Health Care Practitioners," \$3,120.
- 1979-1983 National Science Foundation Grant (SOC 78-25788): "Exchange Networks and Corporate Groups," Co-Principal Investigator (with R.M. Emerson), \$330,155.
- 1981-1984 National Center for Health Services Research, "Hospital Response to Regulation," Senior Investigator (with D. Conrad, M. Morrissey and S. Shortell), \$270,000.
- 1983-1984 Undergraduate Enrichment Grant from the College of Arts and Sciences, University of Washington, "Development of a Computer-Assisted Instructional Package for Introductory Social Psychology" (with D. Schmitt and J. Howard), \$11,000.
- 1984-1985 Center Grant from the Graduate School, University of Washington "Microfoundations of Social Structure" (with H. Blalock and M. Hechter), \$7,000.
- 1985 -1987 Joint IBM-UW funding, "Development of CAI for Introductory Courses in Social Psychology" (with D. Schmitt, J. Howard, and T. Yamagishi), \$21,000.
- 1985-1986 College of Arts and Sciences Colloquium Series Grant, "The Limits of Rationality," (with M. Levi), University of Washington, \$3,000.
- 1985-1987 National Science Foundation Grant (SES #85-11117), "Collaborative Research on an Experimental Test of a Formal Theory of Social Control" (with Noah E. Friedkin, UCSB), \$13,764, UW award; \$41,000, UCSB award.

- 1985-1988 National Science Foundation Grant (SES #85-19319), "The Study of Power in Exchange Networks," Co-Principal Investigator (with M.R. Gillmore and Toshio Yamagishi), \$42,320.
- 1991 Dean's fund for Interdisciplinary Colloquium Series, "Norms, Power and Collective Action" (\$20,000) with M. Levi (Political Science) and R. Pollak (Economics), University of Washington.
- 1994-1996 "The Construction and Maintenance of Trust," with M. Levi and R. Hardin, Funds for Two National Workshops Russell Sage Foundation, \$20,000. University of Washington.
- 1994-1995 "Families and Friends: Business Networks in Hong Kong During the 1940's and Their Relevance to Post War Industrialization," with G. Hamilton, \$31,500, Royalty Research Fund, University of Washington.
- 1995-1998 "Micro-Macro Theory of Trust," Japanese Ministry of Education, Scientific Research Grant for International Collaboration, Toshio Yamagishi, Midori Yamagishi, Tatsuya Kameda, Peter Kollock and Karen Cook (7,600,000 yen) Hokkaido University.
- 1995-1999 "Managed Care, Physician Referral Behavior and Medical Outcomes," D. Grembowski, K. S. Cook, R. Deyo, P. Diehr, H. Goldberg, W. Katon, D. Martin and D. Patrick, Agency for Health Care, Policy and Research, (\$1,815,000) University of Washington.
- 1995-1998 "The Construction and Maintenance of Trust," with R. Hardin and M. Levi, Working Group Proposal funded by the Russell Sage Foundation, \$120,000 (NYU).
- 1997 "Grant for Conference on Distrust," with R. Hardin and M. Levi, Funded by the Rockefeller Foundation held at Bellagio, Italy, Rockefeller Conference Center, October.
- 1999-2004 "The Construction and Maintenance of Trust: Continuation Grant," with R. Hardin and M. Levi, Project Proposal funded by the Russell Sage Foundation, \$300,000.
- 2000-2002 "Physician-Patient Trust," with Roderick Kramer and David Thom (Co-Principal Investigators) Exploratory Grant funded by the Russell Sage Foundation, \$25,000. (Supplemental Grant - \$5,000).
- 2001 "Uncertainty, Risk and Power Inequality in Social Exchange Networks," Dissertation Grant Proposal funded by the National Science Foundation for Eric Rice (PhD. student at Stanford University) \$7320.
- 2004 "Experimental Studies of Generalized Exchange," Dissertation Grant Proposal funded by the National Science Foundation for Coye Cheshire (PhD. student at Stanford University) \$7,500.
- 2005 "Experimental Studies of Attribution, Trustworthiness and Forms of Exchange," Dissertation Grant Proposal funded by the National Science Foundation for Alexandra Gerbasi (PhD. student at Stanford University) \$7500
- 2005-2011 "Collaborative Grant for Improving Graduate Diversity in the Social, Behavioral and Economic Sciences," with USC, University of Texas-Austin, and Texas A & M. National Science Foundation (\$200,000) Supplemental Grant (\$40,000). Renewed in 2007 (\$60,000). Renewed in 2008-11 (\$250,000).
- 2007-2009 "Trust Capstone Volume Grant," Russell Sage Foundation (\$35,000)
- 2006-2011 "Research Collaboration Grant on Transitions in Modes of Exchange" Karen S. Cook (Co-PI), Alexandra Gerbasi (Investigator), Stanford University (\$105,000), Coye Cheshire (Co-PI) University of California, Berkeley (\$108,000) funded by the National Science Foundation. (Total: \$213,000)
- 2009-2011 "Collaborative Research on Social/Behavioral Dimensions of Cancer Treatment for Lymphoma," Karl Blume, Karen S. Cook, Ginna Laporte, Kate Tierney, and Irena Stepanikova, Stanford Cancer Center (\$50,000)
- 2010-2014 "Collaborative Postdoctoral Training Program in Economic Sociology and Inequality" Karen S. Cook (Co-PI), Stanford, Paul Dimaggio (Co-PI) Princeton, and Bruce Western (Co-PI) Harvard. National Science Foundation (Total: \$1.5million) IRiSS Project (Other Co-PIs – Neil Fligstein, David Grusky, Victor Nee, and Erik Olin Wright)

Papers Presented at Professional Meetings:

- "The Equitable Redistribution of Rewards: A Reaction to Inequity?" Presented at the 19th Annual West Coast Conference on Small Groups Research, Scottsdale, Arizona, May 1973.
- "Exchange as a Theoretical Strategy for Analyzing Interorganizational Relations" Presented at the 69th Annual Sociological Association meetings, Montreal, Canada, August 1974.
- "Equity Theory: Directions for Future Research" (with T.L. Parcel) Invited paper presented at the 70th Annual American Sociological Association meetings, San Francisco, California, August 1975.
- "Organizational Environment, Structure, and the Emergence of New Health Care Providers" (with P. Morris and J. Warren) Presented at the 71st Annual American Sociological Association meetings, New York, New York, August 1976.
- "Design of a Computerized Laboratory for the Experimental Analysis of Social Interaction" (with R.M. Emerson) West Coast Conference on Small Groups Research, Sacramento, California, April 1977.
- "Exchange and Power in Networks of Interorganizational Relations: A Comment on the Exchange Model" Invited paper presented at the Western Academy of Management meetings, Sacramento, California, March 1978.
- "Coalition Formation in Exchange Networks" (with J. Little) Presented at the West Coast Conference on Small Groups Research, Anaheim, California, April 1979.
- "Power and Centrality in Exchange Networks" Presented at the West Coast Conference on Small Groups Research, Anaheim, California, April 1979.
- "Exchange, Power and Equity: A Didactic Seminar" Presented at the American Sociological Association meetings, Boston, Massachusetts, August 1979.
- "Exchange Theory and Interorganizational Relations" Presented at the University of Washington School of Business Doctoral Colloquia Series, Seattle, Washington, March 1980.
- "Multidimensional Equity Judgments" (with T. Yamagishi) Presented at the West Coast Conference on Small Groups Research, San Francisco, California, May 1980.
- "Social Determinants of Equity Judgments: The Problem of Multidimensional Input" (with T. Yamagishi) Presented at the West Coast Conference on Small Groups Research, Portland, Oregon, March 1981.
- "N.S.F. Funding Opportunities?--A Panelist's Perspective" Presented at the Pacific Sociological Association Meetings, Portland, Oregon, March 1981.
- "Network Structure from an Exchange Perspective" Invited presentation at the Albany Conference on the Contributions of Network Analysis to Structural Sociology, Albany, New York, April 3-4, 1981.
- "The Mini-Computer as Research Tool for the Study of Social Interaction" Presented at the IFDO-IASSIST Joint Conference on the Impact of Computerization on Social Science Research, Universite des Sciences Sociales, Grenoble, France, September 14-18, 1981.
- "Distributive Justice, Equity and Equality: Unresolved Theoretical and Empirical Issues" (with K. Hegtvedt) Presented at the American Sociological Association Meetings, San Francisco, California, September 1982.
- "The Distribution of Power in Exchange Networks" Presented at the Sunbelt Social Network Conference, San Diego, California, February 1983.
- "Social Comparisons, Equity, and the Distribution of Profits in Exchange Networks" (with K. Hegtvedt) Presented at the West Coast Conference on Small Groups Research, San Jose, California, April 1983.
- "Power, Dependence, and Organizational Autonomy: A Re-examination" (with N. Durbin and J. Herting) Presented at the Annual American Sociological Association meetings, Detroit, Michigan,

August 1983.

"Commitment Formation in Exchange Networks" (with M.R. Gillmore) Presented at the Sunbelt Social Network Conference, Phoenix, Arizona, February 1984.

"Justice and Power from an Exchange Perspective" (with K. Hegtvedt) Invited presentation at the U.S.- West German Conference on Justice in Intergroup Relations, Marburg, West Germany, July 16-21, 1984. (Funded by NSF and the D.F.G.).

"Research on Social Exchange" (with T. Yamagishi) Invited presentation at a luncheon roundtable, American Sociological Association, San Antonio, Texas, August 1984.

"Reflections on the Contributions of Richard M. Emerson to Social Exchange Theory" Presented at the West Coast Conference on Small Groups Research, Seattle, Washington, April 1984.

"The Impact of Cultural and Structural Factors on Reactions to Reward Distributions" (with T. Yamagishi) Invited presentation at the First International Conference on Status, Expectations, and Related Social Processes, Columbia, South Carolina, November 1-3, 1984.

"The Use of Microcomputers in Experimental Research" Invited roundtable presentation at the American Sociological Association meetings, Washington D.C., August 1985.

"Recent Developments in Exchange Theory" Invited roundtable presentation at the American Sociological Association meetings, Social Psychology Section, Washington D.C., August 1985.

"Exchange Connections and the Distribution of Power in Exchange Networks" (with T. Yamagishi and M. Gillmore) Invited presentation at the Sunbelt Social Network Conference, Santa Barbara, California, February 1986. Also presented at the Public Choice Society meetings, Baltimore, Maryland, March 1986.

"The Future of Social Psychology: A Comment on Models of Action, Reaction, and Interaction" Presented at Pacific Sociological Association meetings, Denver, Colorado, April 1986.

"The Role of Power and Justice in Conflict Situations" K.A. Hegtvedt and K.S. Cook, American Sociological Association meetings, New York, New York, August 1986.

"Linking Structure to Action: An Exchange Perspective" Invited presentation delivered at a symposium of the International Congress on Sociology, New Delhi, India, August 1986, and the European University Institute, Fiesole, Italy, July 1987.

"The Sociology of Social Justice" Invited presentation at the International Conference on Social Justice, University of Leiden, The Netherlands, July 1986.

"Social Stress, Computer-Mediated Communication and Group Productivity, on Space Stations" K.S. Cook, Presented at Symposium on Human Factors in Automated and Robotic Space Systems, National Academy of Sciences, Washington D. C., January 29-30, 1987.

"Computer-Mediated Communication and Human Productivity on Long-Duration Space Missions: A Research Agenda" K.S. Cook, Pacific Sociological Association Meetings, Eugene, Oregon, April 8-11, 1987.

"Social Factors and Human Performance on Long-Duration Missions in Space" K.S. Cook, XXIV World Space Congress, Cocoa Beach, Florida, April 20-24, 1987.

"The Social Influence Process: A New Theory and Supportive Evidence" N.E. Friedkin and K.S. Cook, Presented at the American Sociological Association Meetings, Chicago, Illinois, August 17-21, 1987.

"Attributions in an Exchange Situation: Social Antecedents and Anticipated Behavioral Consequences" K.A. Hegtvedt, E.A. Thompson and K.S. Cook, Presented at the American Sociological Association meetings, Chicago, Illinois, August 17-21, 1987.

- "Generalized Exchange and Collective Action" K.S. Cook and T. Yamagishi. Presented at the International Social Network Conference, Mission Bay, California, February, 1988.
- "The Future of Exchange Theory" K.S. Cook. Invited presentation at the Conference on Sociological Theory: Current Status and Near-Term Prospects, University of Maryland, March 11, 1988.
- "Exchange Theory: From Microprocesses to Macrostructure" K.S. Cook and J. O'Brien. Invited presentation at Emory Small Groups Conference, Atlanta, Georgia, August 16, 1988.
- "Peer Group Influence" Noah E. Friedkin and Karen S. Cook, Social Networks Conference, Feb. 9-11, 1989, Tampa Bay, Florida.
- "The Sociological Significance of Micro-Level Models of Actions" Karen S. Cook and Jodi O'Brien, Invited Presentation for Social Psychology Section, American Sociological Association Meetings, Aug. 8-13, 1989 San Francisco, California.
- "Exchange Relations and Exchange Networks: Recent Developments in Social Exchange Theory," by Karen S. Cook, Linda D. Molm and Toshio Yamagishi. Invited presentation at the Stanford Conference on Theory Growth and the Study of Group Processes, Stanford, California, August 8, 1989.
- "The Microfoundations of Social Structure: An Exchange Perspective" K. S. Cook, Invited Presentation for Plenary Session, American Sociological Association Meetings, Aug. 8-13, 1989, San Francisco, California.
- "The Production of Consensus" Noah E. Friedkin and Karen S. Cook, Session on Social Psychology, Consensus and Discord, American Sociological Association Meetings, Aug. 8-13, 1989, San Francisco, California.
- "The Micro-Macro Link: Different Forms of Social Exchange" K.S. Cook, Session on Current Advances in Microsociology, International Institute of Sociology, 29th International Congress, June 12-16, 1989, Rome, Italy.
- "The Sense of Justice: Some Social Psychological Evidence" K.S. Cook and K.A. Hegtvedt, Invited Presentation at the Gruter Institute, Conference on The Sense of Justice, October 12-15, 1989, Monterey Dunes, California.
- "Intergenerational Exchange Relations and Distributive Justice," by Karen S. Cook. Invited presentation at the International Sociology Association Meetings, Madrid, Spain. July 11-15, 1990.
- "Agency and Structure: An Exchange Analysis," by Karen S. Cook and Jodi O'Brien. Presentation at the German-American Theory Conference on Agency and Structure, University of Maryland, Baltimore, Maryland. August 10, 1990.
- "Power and Network Transformations," by Karen S. Cook. Workshop presentation at the American Sociological Association meetings, Washington, D.C. August 11-15, 1990.
- "Intergenerational Justice: An Exchange Perspective," by K. S. Cook and S. Donnelly, European Conference on Social Justice, Utrecht, The Netherlands, December 13-15, 1990.
- "The Power of Sociological Ideas," Presidential Address, Pacific Sociological Association Meetings, April, 1991. Irvine, California.
- "Structure and Agency: An Exchange Network Approach," Karen S. Cook and Jodi O'Brien. Conference on the "Triumph of the Individual," Jagellonian University, Krakow, Poland. June, 1991.
- "Current Research on Justice Issues," K. S. Cook and K. A. Hegtvedt, Workshop Presentation at the American Sociological Association meetings, Cincinnati, Ohio. August, 1991.
- "Social Exchange, Social Justice and Intergenerational Relations," K.S. Cook and S. Donnelly, Joint SESP-EAESP meetings, July 13-17, 1992, Leuven, Belgium.
- "The Effect of Latent Paths on the Distribution of Power in Exchange Networks," K.S. Cook, T. Yamagishi and S. Donnelly, ASA meetings, August, 1992, Pittsburgh, PA.

- "Social Structure: An Exchange Perspective," K.S. Cook, ASA meetings, August, 1992, Pittsburgh, PA.
- "Social Change: An Exchange Perspective," K.S. Cook, ASA meetings, August, 1993, Miami, Florida
- "Exchange and Power in Social Networks," K.S. Cook, University of Bergen, Norway. May, 1994
- "Networks and Power: Experimental Evidence," K.S. Cook, Max Planck Institute of Koln. July, 1994.
- "The Science of Society: A Reply to the Postmodernist Challenge," April, 1996, Pacific Sociological Association meetings, Seattle, Washington.
- "Families and Friends: Business Networks in Hong Kong," G.Hamilton, Wei-Kung, D. Rosenstark and K.S. Cook, Asian Studies Association Meetings, April, 1996, Honolulu, Hawaii
- "Recent Developments in Research on Distributive Justice," K.S. Cook and K.A. Hegtvedt, Workshop, ASA meetings, August, 1996, New York City, N.Y.
- "Social Exchange, Social Structure and Trust," K.S. Cook, Conference on Group Processes, August, 1996, New York City, N.Y.
- "Social Structures that Generate Trust," K.S. Cook, Conference on Group Solidarity, November, 1996, Seattle University, Seattle, Washington.
- "Exchange, Solidarity and Trust," K.S. Cook, April, 1997, Southern Sociological Society meetings, New Orleans, Louisiana.
- "Current Advances in Research on Distributive Justice," K.S. Cook and K.A. Hegtvedt, International Social Justice Research Conference, July, 1997, Potsdam, Germany
- "Theory as a Vocation: A Reply to Levine," Panel on Theory as a Vocation, American Sociological Association meetings, August, 1997, Toronto, Canada.
- "Sociological Miniaturism: Depicting the Big through the Small in Social Psychology," G.A. Fine and K.S. Cook, American Sociological Association meetings, August, 1998, San Francisco, California.
- "Networks, Norms and Trustworthiness," with R. Hardin. Presented at Russell Sage Foundation Conference on Norms, New York, March 26-29, 1999.
- "Equality and Inequality: Micro and Macro Tradeoffs," with R. Hardin. Presented at the World Congress of the International Institute of Sociology, Tel-Aviv, Israel. July 11-15, 1999.
- "Solidarity, Trust and Group Identity," Karen S. Cook. Presented at the South African Sociological Association Meetings, Saldanha Bay, Capetown, July, 1999.
- "Attributions and the Gender Wage Gap in Organizations," Maura Belliveau and Karen S. Cook. Presented at the Academy of Management meetings in Chicago, August, 1999.
- "Social Inequality and Social Exchange," Invited Presentation at American Sociological Association meetings, August, 1999, Chicago, Illinois.
- "Experimental Evidence on Trust and Cooperation," with Robin Cooper. Presented at the American Sociological Association meetings, August, 2000, Washington D.C
- "Cooperation and Trust in the U.S. and Japan," with Toshio Yamagishi, Robin Cooper, Coye Cheshire, and Mafasumi Matsuda, Presented at the American Sociological Association meetings, August, 2001, Anaheim, California.
- "Physician-Patient Trust and Obtaining Needed Medical Care." Irena Stepanikova, Stefanie Bailey and Karen S. Cook, Presented at the Pacific Sociological Association meetings, April, 2002, Vancouver, British Columbia, Canada.
- "Social Exchange and Physician-Patient Trust Relations," with Irena Stepanikova and Stefanie Bailey, Presented at the International Sociological Association meetings, July, 2002, Brisbane, Australia.
- "Trust and Social Capital," Duke University, March, 2003, Durham, North Carolina

“The Emergence of Trust Networks under Uncertainty: Implications for Internet Research,” K.S. Cook and Coye Cheshire, July, 2003. Invited Presentation at the Institute of Advanced Study, Bielefeld, Germany. Conference on Trust and the Internet.

“Does Managed Care Help Reduce Racial and Ethnic Disparities in Patients' Experiences with Medical Care?” with Irena Stepanikova. Presented at the American Sociological Association meetings, August, 2003. Atlanta.

“Social Capital and Trust Networks,” October, 2003. Invited Presentation at the Dutch Academy of Arts and Sciences, Conference on Social Capital, Amsterdam.

“Power and Trust,” Conference on the Philosophy of Trust, University of California, Riverside. February, 2004

“The Future of Social Psychology,” Pacific Sociological Association meetings, April, 2004. San Francisco, Ca.

“Exchange, Affect, Trust and Uncertainty,” Panel presentation, Group Processes meetings, ASA meetings, August, 2004. San Francisco, California.

“Networks, Norms and Trust: The Social Psychology of Social Capital,” Cooley-Mead Award address, August, 2004. San Francisco, California.

“Trust and Social Justice in a Global Era,” Invited Plenary address at Conference on Social Justice in a Global Era, March, 2005. Bremen, Germany.

“Assessing Trustworthiness in Online and Offline Interactions,” (with Coye Cheshire, Alexandra Gerbasi and Brandy Aven) Invited presentation at Netherlands Academy of Arts and Sciences, Conference on Trust and Cooperation in Online Communities. Amsterdam. May 1-4, 2005.

“Social Structure and Emotion: The Role of Trustworthiness in Negotiated and Reciprocal Exchange.” Alexandra Gerbasi and Karen S. Cook.” Invited presentation at Conference on Social Structure and Emotion. University of Georgia, Athens, Georgia. April 6-9, 2006.

“Social Capital and Health,” K.S. Cook and Irena Stepanikova, International Sociological Association, Durban, South Africa. July 24-29, 2006.

“Transitions in Modes of Exchange,” K.S. Cook, C. Cheshire, and A. Gerbasi. American Sociological Association meetings, Montreal, Canada. August 11-14, 2006.

“Exchange Norms, Trust Networks and Social Change.” Conference at Beijing Normal University. Beijing, China. July 12-19, 2007.

“Trust Relations and Networks of Exchange”. Group Processes Conference. American Sociological Association Meetings. New York City, New York. August 15, 2007.

“The Significance of Trust in Social Relations and Social Organizations.” Invited Lecture and Keynote Address. Fourth Bi-Annual Conference on Trust Within and Between Organizations, Amsterdam, Netherlands. October 24-25, 2007.

“Cooperation and Reputation in Dynamic Networks.” Rense Corten (University of Utrecht) and Karen S. Cook (Stanford University), International Institute of Sociology (IIS) meetings. Budapest, Hungary. June 26-June 30, 2008. Also presented at the American Sociological Association meetings. Boston, U.S. August 1-4, 2008, and the First International Conference on Reputation: Theory and Technology (ICORE), Italy. March, 2009.

“Power-Dependence Theory: Current Progress and Future Research Opportunities” Karen S. Cook (Stanford) and Coye Cheshire (University of California – Berkeley). American Sociological Association Meetings. New York City, New York. August 1-4, 2008.

“Trust in Social Relations and Social Organizations” Keynote Address at the World Knowledge Dialogue, Geneva, Switzerland. September 10-14, 2008.

“Trust and Transitions in Mode of Exchange” Coye Cheshire, Alexandra Gerbasi, Karen S. Cook and Sarah Harkness. American Sociological Association Meetings. San Francisco, California. August 8-11, 2009.

“Cooperation, Exchange and Social Dilemmas: Peter Kollock’s Contributions to Sociology” Karen S. Cook. Group Meetings, ASA. San Francisco, California. August 7, 2009.

“Power Inequality and Trust: The Case of Physician-Patient Relations” with Irena Stepanikova, Second Bi-Annual Conference on Power and Social Influence, NYU. March 10-11, 2010.”

“Trust and Transitions” with Dominka Latusek, EGOS Colloquium, July 1-3, 2010. Lisbon, Portugal.

“Emotions and Rationality,” Karen S. Cook and Sarah Harkness. International Sociological Association Meetings. Gotteborg, Sweden. July 11-14, 2010.

“The Determinants of Trustworthiness in Strategic Alliances.” Oliver Schilke and Karen S. Cook. Academy of Management meetings. August, 2010.

“How Do Firms Determine the Trustworthiness of an Alliance Partner? The Contingent Effects of Familiarity and Reputation.” Oliver Schilke and Karen S. Cook (under review) *Best Paper Award*, 2011, American Academy of Management meetings, August, 2011 (San Antonio), Also presented at the American Sociological Association meetings, August 20-23, 2011 (Las Vegas).

“Comments on Mario Small’s *Unanticipated Gains*,” Karen S. Cook. Author meets the Critics Session, American Sociological Association meetings. August 20-21, 2011 (Las Vegas).

Publications:

Books and Edited Books:

An Experimental Study of the Activation of Equity Processes, Ph.D. Dissertation, Stanford University, 1973.

Cooperation Without Trust? Karen S. Cook, Russell Hardin, Margaret Levi. (2005) New York: Russell Sage Publications.

Equity Theory: Psychological and Sociological Perspectives, David M. Messick and Karen S. Cook (eds.), New York, NY: Praeger Scientific Press, 1983.

Social Exchange Theory, Karen S. Cook (ed.), Beverly Hills, CA: Sage Publications, 1987.

The Future of Sociology, Edgar Borgatta and Karen S. Cook (eds.), Newbury Park, CA: Sage Publications, 1988.

The Limits of Rationality, Karen S. Cook and Margaret Levi (eds.), Chicago, Ill.: University of Chicago Press, 1990.

The Annual Review of Sociology. Palo Alto, Calif.: Annual Reviews, Inc.

John Hagan and Karen S. Cook (co-editors) Vols. 1994, 1995, 1996, 1997, 1998

Karen S. Cook and John Hagan (co-editors) Vols. 1999, 2000, 2001, 2002, 2003, 2004

Karen S. Cook and Douglas Massey (co-editors) Vol. 2005, 2006, 2007, 2008, 2009, 2010, 2011

Sociological Perspectives on Social Psychology, Karen S. Cook, Gary Alan Fine and James S. House (eds), Needham Heights, MA. Allyn and Bacon, 1995.

Trust in Society, Karen S. Cook (ed.) 2001. New York: Russell Sage Foundation Publications.

Social Capital, Nan Lin, Karen S. Cook and Ron Burt (eds.) 2001. Aldine de Grueter: The Netherlands.

Trust and Distrust in Organizations: Emerging Perspectives, 2004. Roderick Kramer and Karen S. Cook (eds.) New York: Russell Sage Foundation Publications.

eTrust: Forming Relationships in the Online World. 2009. Karen S. Cook, Chris Snijders, Vincent Buskens and Coye Cheshire (eds.) New York: Russell Sage Foundation Publications.

Whom Can we Trust? How Groups, Networks and Institutions Make Trust Possible. 2009. Karen S. Cook, Margaret Levi and Russell Hardin (eds.) New York: Russell Sage Foundation Publications.

Co-Editor of Trust Series at the Russell Sage Foundations

Other Books in the Series include:

Trust and Governance, Valerie Braithwaite and Margaret Levi (eds.), 2000.

Evolution and the Capacity for Commitment. Randolph Nesse (ed.) 2002

Trust and Trustworthiness, Russell Hardin, 2002.

Trust in the Law: Encouraging Public Cooperation with the Police and the Courts. Yuen J. Huo and Tom R. Tyler, 2002.

- Trust and Reciprocity*, Elinor Ostrom and Jimmy Walker (eds.), 2005
Distrust, Russell Hardin (ed.), 2004
Teaching, Tasks and Trust: Functions of the Public Executive. John Brehm and Scott Gates, 2008.
Streetwise: How Taxi Drivers Establish Their Customers' Trust. Diego Gambetta and Heather Hammill 2006
Democracy and the Culture of Skepticism: Political Trust in Argentina and Mexico. Matthe Cleary and Susan Stokes, 2009
Coethnicity: Diversity and the Dilemma of Collective Action. James Habyarimana, Macartan Humphreys, Daniel N. Posner and Jeremy M. Weinstein, 2009.

Edited Journals

- Theoretical Advances in Social Psychology, Special Issue of *Social Psychology Quarterly*, K.S. Cook and J.A. Howard (eds.), Vol. 55(2), 1992.
- Perspectives on the Distribution of Rewards in Organizations, Special Issue of *Administrative Science Quarterly*, J.N. Baron and K.S. Cook (eds.), Vol. 37, 1992.

Articles and Book Chapters

- "Expectations, Evaluations, and Equity," K.S. Cook, *American Sociological Review*, Vol. 40(3): 372-388, 1975.
- "Exchange and Power in Networks of Interorganizational Relations," K.S. Cook, *Sociological Quarterly*, Vol. 18: 62-82, 1977.
- Reprinted in: *Organizational Analysis Critique and Innovation*, J. Kenneth Benson (ed.), Beverly Hills, CA: Sage Contemporary Social Science Issues, 1977.
- "Equity Theory: Directions for Future Research," K.S. Cook and T.L. Parcel, *Sociological Inquiry*, Vol. 47(4): 75-88, 1977.
- "Status Characteristics, Reward Allocation and Equity," T.L. Parcel and K.S. Cook, *Sociometry*, Vol. 40(4): 311-324, 1977.
- "Power, Equity and Commitment in Exchange Networks," K.S. Cook and R.M. Emerson, *American Sociological Review*, Vol. 43(5): 721-739, 1978.
- "Does Microeconomic Theory Need A Defense? (a reply to Martin and Sell)," K.S. Cook, M.R. Gillmore, and T. Yamagishi, *American Sociological Review*, Vol. 45: 351-353, 1980.
- "An Exchange Analysis of Emergent Occupational Groups: The Case of New Health Care Providers," K.S. Cook, P. Morris, and S. Kinne, Pp. 1-29 in J. Roth (ed.), *The Changing Structure of Health Care Occupations*, JAI Press, Vol. 2, Spring, 1982.
- "Network Structure from an Exchange Perspective," K.S. Cook, Pp. 177-199 in P.V. Marsden and N. Lin (eds.), *Social Structure and Network Analysis*, Beverly Hills, CA: Sage Publications, 1982.
- "Psychological and Sociological Perspectives on Equity Theory: Convergent, Divergent, and Parallel Lines of Development," K.S. Cook and D.M. Messick, Pp. 1-12 in D.M. Messick and K.S. Cook (eds.), *Equity Theory: Psychological and Sociological Perspectives*, New York, NY: Praeger Scientific Press, 1983.
- "Social Determinants of Equity Judgments," K.S. Cook and T. Yamagishi, Pp. 95-126 in D.M. Messick and K.S. Cook (eds.), *Equity Theory: Psychological and Sociological Perspectives*, New York, NY: Praeger Scientific Press, 1983.
- "A Theory of Organizational Response to Regulation: The Case of Hospitals," K.S. Cook, S. Shortell, D. Conrad, and M. Morrissey, *Academy of Management Review*, Vol. 8(2): 193-205, 1983.
- "Valid Predictions from Invalid Comparisons: A Response To Heckathorn," R.M. Emerson, K.S. Cook, T. Yamagishi, and M.R. Gillmore. *Social Forces*, Vol. 61(4): 1232-47, 1983.
- "Distributive Justice, Equity and Equality," K.S. Cook and K. Hegtvedt, *Annual Review of Sociology*, Vol. 9: 217-41, 1983.

- "Organization-Environment Relations," D. Starkweather and K.S. Cook, Pp. 333-377, in S. Shortell and A. Kaluzny (eds.), *Health Care Management: A Text in Organizational Theory and Behavior*, John Wiley and Sons, New York, 1983.
Revised for 2nd edition, John Wiley and Sons, New York, Pp 344-378, 1987.
- "The Distribution of Power in Exchange Networks: Theory and Experimental Results," K.S. Cook, R.M. Emerson, M.R. Gillmore, and T. Yamagishi, *American Journal of Sociology*, Vol. 89(2): 275-305, 1983.
- "Exchange Networks and the Analysis of Complex Organizations," K.S. Cook and R.M. Emerson, Pp. 1-30, in Samuel B. Bacharach and E.J. Lawler (eds.), *Perspectives on Organizational Sociology: Theory and Research*, Vol. 3, Greenwich, CT: JAI Press, 1984.
- "Hospital Rate Review: A Theory and an Empirical Review," M. Morrisey, D. Conrad, S. Shortell, and K.S. Cook, *Journal of Health Economics*, Vol. 3: 25-47, 1984.
- "Power, Dependence, and Coalition Formation in Exchange Networks," K.S. Cook and M.R. Gillmore, Pp. 27-58 in E.J. Lawler (ed.), *Advances in Group Processes Theory and Research*, Vol. 1, Greenwich, CT: JAI Press, 1984.
Reprinted in B.Markovsky and E.J. Lawler (eds.), Pp. 127-158, *Social Psychology of Groups: A Reader*, Greenwich, CT: JAI Press, Inc., 1993.
- "A Theory of Organizational Response to Regulation: A Reply to Smith and Mick," K.S. Cook, S. Shortell, D. Conrad, and M. Morrisey, *Academy of Management Review*, Vol. 10(2); 337-343, 1985.
- "Economic Regulation and Its Effects on Hospital Service Mix," D. Conrad, M. Morrisey, S. Shortell, K.S. Cook, and M. Chapko, *Economic Inquiry: Contemporary Policy Issue Series*, 1985.
- "Justice and Power from an Exchange Perspective," K.S. Cook and K. Hegtvedt, Pp.19-41, in H. Bierhoff, R. Cohen, and J. Greenberg (eds.), *Justice in Social Relations*, New York, NY: Plenum Press, 1986.
- "Point and Line Vulnerability as Bases for Predicting the Distribution of Power in Exchange Networks: Reply to Willer," K.S. Cook, Mary R. Gillmore, and Toshio Yamagishi, a reply in the *American Journal of Sociology*, Vol. 92(2): 445-448, 1986.
- "Emerson's Contributions to Social Exchange Theory," K.S. Cook, Pp. 209-222, in K.S. Cook (ed.), *Social Exchange Theory*, Beverly Hills, CA: Sage Publications, 1987.
- "The Role of Justice in Conflict Situations," K.A. Hegtvedt and K.S. Cook, Pp.190-236 in Ed Lawler and Barry Markovsky (eds.), *Advances in Group Processes Theory and Research*, Vol. IV, Greenwich, CT: JAI Press, 1987.
- "Toward a More Interdisciplinary Research Agenda on Social Justice: The Potential Contributions of Sociology," K.S. Cook, *Social Justice Research*, Vol. 1:5-18, 1987.
- "Social Stress, Computer-Mediated Communication Systems and Human Productivity in Space Stations: A Research Agenda," K.S. Cook, pp. 329-55 in T.B. Sheridan, D.S. Kruse, and S. Deutsch (eds.) *Human Factors in Automated and Robotic Space Systems*, National Research Council, Washington, D.C., 1987.
- "Structural Inequality, Legitimation, and Reactions to Inequity in Exchange Networks," K.S. Cook, K.A. Hegtvedt, and T. Yamagishi, Pp. 291-308 in M. Webster and M. Foschi (eds.) *Status Generalization: New Theory and Research*, Stanford, CA: Stanford University Press, 1988.
- "Network Connections and the Distribution of Power in Exchange Networks," T. Yamagishi, M.R. Gillmore and K.S. Cook, *American Journal of Sociology*, Vol. 93(4): 833-851, 1988.
- "The Future of Social Psychology: Models of Action, Reaction and Interaction," K.S. Cook and K. Pike, Pp. 236-256 in E. Borgatta and K.S. Cook (eds.) *The Future of Sociology*, Sage Publications: Newbury Park, CA, 1988.
- "Linking Actors and Structures: An Exchange Network Perspective," K.S. Cook., Pp. 113-128 in C. Calhoun, M. Meyer and W.R. Scott (eds.) *Structures of Power and Constraint*, Cambridge University Press: Cambridge, England, 1990.

- "Exchange Networks and Generalized Exchange: Linking Structure and Action," K. S. Cook, Pp. 215-229, in B. Marin (ed.) *Generalized Political Exchange*, European Centre for Social Welfare Policy and Research. Campus Verlag/Westview Press: Boulder, Colorado, Vol. 4, 1990.
- "Exchange Theory: A Blueprint for Structure and Process," K.S. Cook, J. O'Brien and P. Kollock, Pp. 158-181, in G. Ritzer (ed) *Frontiers of Social Theory: The New Synthesis*, Columbia University Press, New York, 1990.
- "The Limits of Rationality," by M. Levi, K. S. Cook, J. O'Brien, and H. Faye, Pp. 1-16 in K. S. Cook and M. Levi (eds.) *The Limits of Rationality*, University of Chicago Press: Chicago, 1990.
- "Individual Decision-Making versus Market-Level Predictions: The Applicability of Rational Choice Theory," K.S. Cook and J. O'Brien, Pp. 175-188 in K.S. Cook and M. Levi *The Limits to Rationality*, University of Chicago Press: Chicago, 1990.
- "Peer Group Influence," Noah E. Friedkin and Karen S. Cook, *Sociological Methods and Research*, Vol. 19: 122-143, 1990.
- "Power Relations in Exchange Networks: Comment on Network Exchange Theory," T. Yamagishi and K. S. Cook *American Sociological Review*, Vol. 55: 297-300, 1990.
- "The Microfoundations of Social Structure: An Exchange Perspective," K. S. Cook, Pp. 29-45, in J. Huber (ed.) ASA Presidential Series *Macro-Micro Linkages in Sociology*, Sage Publications: Newbury Park, CA, 1991.
- "The Power of Sociological Ideas," *Sociological Perspectives*, Vol. 34(2): 115-126, 1991.
- "Empirical Evidence of the Sense of Justice," K.S. Cook and K. A. Hegtvedt, Pp. 187-210, in R. Masters and M. Gruter (eds.) *The Sense of Justice*, SAGE, Pubs.: Newbury Park, CA, 1992.
- "Exchange Theory and Network Analysis," K. S. Cook and J. Whitmeyer, Pp. 109-127, in W. R. Scott (ed.) *Annual Review of Sociology*, Vol. 18: 109-127, 1992.
- "Power in Exchange Networks: A Power-Dependence Formulation," K. S. Cook and T. Yamagishi. *Social Networks*, Vol. 14: 245-265, 1992.
- "Process and Outcome: Perspectives on the Distribution of Rewards in Organizations," J.N. Baron and K.S. Cook, *Administrative Science Quarterly*, 37: 191-197, 1992.
- "Recent Theoretical Advances in Social Psychology: Progress and Promises," K.S. Cook and J.A. Howard, *Social Psychology Quarterly*, 55: 87-93, 1992.
- "Power and Equity: What Counts in Explaining Exchange Outcomes," K.A. Hegtvedt, E. Thompson and K.S. Cook, *Social Psychology Quarterly*, Vol. 56: 100-119, 1993.
- "Generalized Exchange and Social Dilemmas," T. Yamagishi and K.S. Cook, *Social Psychology Quarterly*, Vol. 56: 235-248, 1993.
- "Exchange Relations and Exchange Networks: Recent Developments in Social Exchange Theory," K. S. Cook, L. D. Molm, and T. Yamagishi, to appear in J. Berger and M. Zelditch, Jr. (eds.) *Theoretical Research Programs: Studies in the Growth of Theory*, Stanford University Press, Stanford, CA, 1993.
- "Providing for the Common Good," K.S. Cook and D. Karp, *Social Psychology Quarterly*, Vol. 57: 360-367, 1994.
- "Social Relationships and Group Processes," Introduction to Part II, Pp. 203-208 in Karen S. Cook, Gary Alan Fine, and James S. House (eds.) *Sociological Perspectives on Social Psychology*, Allyn and Bacon, Needham, MA. 1995.
- "Social Exchange Theory," L. Molm and K.S. Cook, Pp. 209-235 in K. S. Cook, G. Fine and J. House (eds.) *Sociological Perspectives on Social Psychology*, Allyn and Bacon, Needham, MA. 1995.
- "Methodological Approaches to Social Psychology," Introduction to Part IV, Pp. 601-603 in K.S. Cook, G. A. Fine, and J.S. House (eds.) *Sociological Perspectives on Social Psychology* Allyn and Bacon, Needham, MA. 1995.

- “Reply to Reviewers,” J. S. House, G.A. Fine, and K.S. Cook, *Social Psychology Quarterly*, Vol. 58(4): 336-338, 1995.
- “Status Inconsistency and Gender: Combining Revisited,” J. Schneider and K.S. Cook, *Small Group Research*, Vol. 26(3): 372-399, 1995.
- “Intergenerational Exchange Relations and Social Justice,” K.S. Cook and S. Donnelly, Pp. 67-83 in Leo Montada and Melvin J. Lerner (eds.) *Current Societal Concerns About Justice*, New York City: Plenum Press. 1996.
- “Information Effects, Latent Paths and The Distribution of Power in Exchange Networks,” K.S. Cook, S. Donnelly, and T. Yamagishi, Pp. 293-302 in J. Sznatka, J. Skvoretz, and J. Berger (eds.) *Status, Networks, and Structure: Theory Construction and Theory Development*, Stanford, CA.: Stanford University Press. 1997.
- “Sociology as a Science of Society and the Impetus for Social Change,” Karen S. Cook, Pp. 61-73 in Sigmund Gronmo and Bjorn Hendrichsen (eds.) *Society, University, and World Community: Essays for Oyar Oyen*. Scandinavian University Press: Oslo, 1997.
- “Managed Care and Physician Referral,” David Grembowski, Karen S. Cook, Donald Patrick and Amy Roussel, *Medical Care Research and Review*, Vol. 55: 3-31, 1998.
- “Uncertainty, Trust and Commitment Formation in the United States and Japan,” Toshio Yamagishi, Karen S. Cook and Motoki Watabe, *American Journal of Sociology*, Vol. 104(1): 165-194, 1998.
- “Advances in the Microfoundations of Sociology: Recent Developments and New Challenges to Sociological Social Psychology.” *Contemporary Sociology*, Vol. 29(5): 685-692, 2000.
- “Richard M. Emerson.” Karen S. Cook and Joseph M. Whitmeyer, Pp. 486-512 in G. Ritzer (ed.) *The Blackwell Companion to Major Social Theorists*. Oxford, UK: Blackwell, 2000. Revised/Updated Version to appear in 2010.
- “Trust in Society,” Karen S. Cook, Pp. 1-24 in Karen S. Cook (ed.) *Trust in Society*, New York: Russell Sage Foundation, 2001. (Trust Series).
- “Distributive Justice: Current Research and Theoretical Developments,” K.A. Hegtvedt and Karen S. Cook, Pp. 93-128 in Joseph Sanders and Lee Hamilton (eds.) *Handbook on Social Justice*. New York: Plenum Press, 2001.
- “Networks, Norms and Trustworthiness.” Karen S. Cook and R. Hardin. In Michael Hechter and Karl Dieter-Opp (eds.) *Social Norms*. New York: Russell Sage Foundation. 2001.
- “Social Structure and Exchange,” Joseph M. Whitmeyer and Karen S. Cook. In S. Chew and D. Knottnerus (eds.) *Structure, Culture and History*, Boulder, CO: Rowman and Littlefield. 2001.
- “Social Exchange Networks: Structure and Agency,” Karen S. Cook and Eric Rice. In Jonathan Turner (ed.) *Contemporary Sociological Theory*. 2001.
- “Social Exchange Theory,” In Raymond Boudon and Neil Smelser (eds.) *The International Encyclopedia of the Social Sciences*, 2001
- “Sociological Miniaturism: Seeing the Big through the Small in Social Psychology,” John F. Stolte, Gary Alan Fine and Karen S. Cook, *Annual Review of Sociology*, 27: 387-413, 2001.
- “Managed Care and the U.S. Health Care System: A Social Exchange Perspective,” David Grembowski, Karen S. Cook, Amy Roussel and Donald Patrick, *Social Science and Medicine*, Vol. 54(8): 1167-1180, 2002.
- “Experimental Studies of Cooperation, Trust and Social Exchange,” Karen S. Cook and Robin M. Cooper, Pp. 277-333, in Elinor Ostrom and James Walker (eds.) *Trust, Reciprocity and Gains from Association: Interdisciplinary Lessons from Experimental Research*. 2003. New York, New York: Russell Sage Foundation Publications (Trust Series)
- “Trust and Distrust in Organizations,” Roderick M. Kramer and Karen S. Cook, Pp. 1-18 in Roderick M. Kramer and Karen S. Cook (eds.) *Trust and Distrust in Organizations: Dilemmas and Approaches*. 2004. New York, New York: Russell Sage Foundation Publications. (Trust Series).

- “Trust and Distrust in Patient-Physician Relationships: Perceived Determinants of High- and Low-Trust Relationships in Managed-Care Settings,” Karen S. Cook, Roderick Kramer, David Thom, Stefanie Bailey, Robin Cooper and Irena Stepanikova. Pp. 65-98 in Roderick M. Kramer and Karen S. Cook (eds.) *Trust and Distrust in Organizations: Dilemmas and Approaches*. 2004. New York, New York: Russell Sage Foundation Publications. (Trust Series).
- “The Emergence of Trust Networks under Uncertainty: The Case of Transitional Economies—Insights from Social Psychological Research,” Karen S. Cook, Eric R.W. Rice and Alexandra Gerbasi, Pp. 193-212 in Susan Rose Ackerman, Bo Rothstein, and Janos Kornai (eds.) *Problems of Post Socialist Transition: Creating Social Trust*, New York, NY: Palgrave Macmillan. 2004.
- “Insurance Policies and the Perceived Quality of Primary Care Among Privately Insured Patients: Do Features of Managed Care Widen the Racial, Ethnic, and Language-Based Gaps?” Irena Stepanikova and Karen S. Cook, *Medical Care*, Vol. 42(10): 966-974, 2004.
- “Uncertainty and the Emergence of Trust Networks: Implications for Research on the Internet,” Coye Cheshire and Karen S. Cook, *Analyse und Kritik*, Vol. 28: 220-240, 2004.
- “Trust in the Economy,” Karen S. Cook and Alexandra Gerbasi, Pp. 690-696 in Jens Beckert and Milan Zafirovsky (eds.), *International Encyclopedia of Economic Sociology*, London: Routledge. 2005.
- “Networks, Norms and Trust: The Social Psychology of Social Capital,” *Social Psychology Quarterly*, Vol. 68(1): 4-14, 2005.
Reprinted in Nan Lin (ed.) *Social Capital: Critical Concepts*. Oxford: Routledge. 2010
- “Trust Building via Risk Taking: A Cross-Societal Experiment,” Karen S. Cook, Toshio Yamagishi, Coye Cheshire, Robin Cooper, Masafumi Matsuda, Rie Mashima, *Social Psychology Quarterly*, Vol. 68(2): 121-142, 2005.
- “The Sociology of Power and Justice: Coming of Age in the Sixties,” Pp. 114-128 in Alan Sica and Stephen Turner (eds.) *The Disobedient Generation: Social Theorists in the Sixties*. Chicago: University of Chicago Press, 2005.
- “Natverk Och Tillit är Viktigt för Hälsovårdens Kvalitet (Networks and Trust are Important for the Quality of Health Care).” Karen S. Cook and Irena Stepanikova. 2005. Axess, Issue 5. http://www.axess.se/svenska/aktuellt/tems_cook.php.
- “Delayed Care and Unmet Needs among Health Care Users: When Does Fiduciary Trust in a Physician Matter?” Stefanie Bailey Mollborn, Irena Stepanikova and Karen S. Cook. *Health Services Research*, Vol. 40(6): 2005: 1898-1917.
- “Power-Dependence and Exchange Theory,” Karen S. Cook, Coye Cheshire, Alexandra Gerbasi, Pp. 194-216 in Peter Burke (ed.) *Contemporary Social Psychological Theories*, Stanford University Press: Stanford, CA., 2006.
- “Social Exchange Theory,” Karen S. Cook and Eric R. W. Rice, Pp. 53-76 in John DeLamater (ed.) *Handbook of Social Psychology*, John DeLamater (ed.), New York: Springer, 2006.
- “Homans and Emerson on Power: Out of the Skinner Box,” Karen S. Cook and Alexandra Gerbasi, Pp. 157-176 in Javier Trevino (ed.) *George C. Homans: History Theory and Method*. Paradigm Publishers, 2006.
- “Trust and Trustworthiness in Two Games and Two Cultures: A Research Note.” Toko Kiyonari, Toshio Yamagishi, Karen S. Cook and Coye Cheshire, *Social Psychology Quarterly*, Vol. 69, 2006.
- “Patients’ Race, Ethnicity, Language, and Trust in their Physicians.” Irena Stepanikova, Stefanie Bailey Mollborn, Karen S. Cook, David H. Thom, and Roderick M. Kramer. *Journal of Health and Social Behavior*, Vol. 47(4): 390-405, 2006.
- “The Health Care Outcomes of Trust: A Review of Empirical Evidence.” Karen S. Cook and Irena Stepanikova, Pp. 194-214 in Julie Brownlie, Alexandra Greene and Alexandra Howson (eds.) *Researching Trust and Health*. Routedledge Series: Studies in Health and Social Welfare. New York: Routledge. 2007
- “The Effects of Poverty and the Lack of Insurance on Perceptions of Racial and Ethnic Bias in Health Care.” Irena Stepanikova and Karen S. Cook, *Health Services Research*. Vol. 43(3): 915-930, 2008.
- “Social Structure and Emotion: The Role of Trustworthiness in Negotiated and Reciprocal Exchange.” Alexandra Gerbasi and Karen S. Cook, Pp. 141-166 in Dawn T. Robinson and Jody Clay-Warner (eds.) *Social Structure and Emotion*, Stanford, CA. Stanford University Press. 2008.
- “In Defense of Deception.” Toshio Yamagishi and Karen S. Cook. *Social Psychology Quarterly*, Vol. 71(3): 215-221, 2008.

- “The Private Rejection of Unfair Offers and Emotional Commitment,” Toshio Yamagishi, Yutaka Horita, Mizuho Shinada, Shigehito Tanida, Karen S. Cook. *Proceedings of the National Academy of Sciences* (PNAS) 2009.
- “How do American Black, White, Hispanic and Asian Health Care Users Perceive their Medical Non-Adherence?” Irena Stepanikova and Karen S. Cook, *Research in the Sociology of Health Care*. (2009). Winner of the 2010 Award for Excellence, Emerald Literati Network. (Outstanding Author Contribution Award Winner)
- “Problems in Creating and Sustaining Trust in Managed Care Settings: Physicians’ Perspectives.” Irena Stepanikova, Karen S. Cook, David Thom, Roderick Kramer and Stephanie Molborn in *Whom Can We Trust?: How Groups, Networks and Institutions Make Trust Possible* edited by Karen S. Cook, Margaret Levi, and Russell Hardin. Trust Series. New York: Russell Sage Foundation (2009).
- “Trust and Reputation,” by Karen S. Cook, Chris Snijders, Vincent Buskens and Coye Cheshire in *eTrust: Forming Relationships in the Online World*, Karen S. Cook, Chris Snijders, Vincent Buskens and Coye Cheshire (eds.) New York: Russell Sage Foundation (2009).
- “Assessing Trustworthiness in the Providers of Online Goods and Services,” Karen S. Cook, Coye Cheshire, Alexandra Gerbasi and Brandy Aven in *eTrust: Forming Relationships in the Online World*, Karen S. Cook, Chris Snijders, Vincent Buskens and Coye Cheshire (eds.) New York: Russell Sage Foundation (2009).
- “Whom Can We Trust? How Groups, Networks and Institutions Make Trust Possible.” Karen S. Cook, Margaret Levi and Russell Hardin. Introduction to *Whom Can We Trust?* (Trust Series) New York: Russell Sage Foundation (2009).
- “Trust and Structural Transitions in Social Exchange.” Coye Cheshire, Alexandra Gerbasi, and Karen S. Cook. *Social Psychology Quarterly* (June, 2010).
- “Trust: Explanations of Social Action and Implications for Social Structure,” Karen S. Cook and Alexandra Gerbasi. In *The Handbook of Analytical Sociology*, Peter Hedstrom and Peter Bearman (eds.), Oxford University Press. Oxford, England. (2010).
- “The Role of Public, Organizational and Interpersonal Trust in Economic Affairs,” Karen S. Cook and Oliver Schilke. *Corporate Responsibility Review* (special issue on Public Trust) 2010.
- “Rationality and Emotions.” Karen S. Cook and Sarah Harkness. Special Issue (50th edition) of *Kolner Zeitschrift fur Soziologie und Sozialpsychologie* (2010). (and reply)
- “General and Familiar Trust in Websites.” Coye Cheshire, Judd Antin, Karen S. Cook and Elizabeth Churchill. *Knowledge, Technology & Policy*, Special Issue on Trust and Technology, Mariarosaria Taddeo (ed.) (2010).
- “Some Potential Contributions of Social Psychology to Public Education in the Face of the Current Disinvestment in Education.” Karen S. Cook. In *Frontiers in the Sociology of Education*, Maureen Hallinan (ed.) New York: Springer. (2011).
- “Social Exchange.” Karen S. Cook and Alexandra Gerbasi. In *Encyclopedia of Human Social Behaviour* (2nd. Edition), Elsevier Press. (2011).
- “Social and Political Trust.” Karen S. Cook and Brian D. Cook. In the *Handbook of Contemporary Social and Political Theory*, Gerard Delanty and Stephen Turner (eds.) New York: Routledge (2011).
- “Trust.” Karen S. Cook and Bogdan State. In *Oxford Bibliography of Sociology Online* (2011).
- “Modesty in Self-Presentation: A Comparison Between the U.S. and Japan.” Toshio Yamagishi, Karen S. Cook, Toko Kiyonari, Mizuho Shinada, Nobuhiro Mifune, Keigo Inukai, Haruto Takagishi, Yutaka Horita, and Yany Li, *Asian Journal of Social-Psychology*. 2011.
- “Social Exchange, Networks, Power and Solidarity,” Karen S. Cook and Coye Cheshire. In Rafael Wittek, Tom Snijders and Victor Nee (eds.) *The Handbook of Rational Choice Social Research*, Stanford University Press (forthcoming) 2012.

Publications--Miscellaneous

- "Selections on Formal Organizations and Organizational Theory," *Encyclopedia of Sociology*, Duskin Publishing Company, 1973-1974.
- A Laboratory Manual for Experimenters*, K.S. Cook, R. Cronkite, and D. Wagner, Stanford University (revised edition, 1974).
- "Distributive Justice," Pp. 205 in A. Kuper and J. Kuper (eds.), *The Social Science Encyclopedia*. London: Routledge and Kegan Paul, 1985: 205.
- "Exchange Theory," E.F. Borgatta and M.L. Borgatta (eds.), *The Encyclopedia of Sociology*. New York: MacMillan, 1992, 2nd. Edition: E.F. Borgatta and Rhonda Montgomery, 2001.
- "Social Theory as a Vocation: Reply to Levine," *Perspectives* (ASA Sociological Theory Section Newsletter) Spring, 1997, pp. 8-11.
- "Social Exchange Theory" with Alexandra Gerbasi, in *Encyclopedia of Social Theory*, edited by George Ritzer, 2004, 2005
- "Richard Emerson" with Alexandra Gerbasi in *Encyclopedia of Social Theory*, edited by George Ritzer, 2004, 2005
- "Richard Emerson" in *Encyclopedia of Sociological Theory*, edited by George Ritzer
- "Trust" in *Encyclopedia of Sociological Theory*, edited by George Ritzer

Book Reviews

- Status Passage: A Formal Theory*, by B. Glaser and A. Strauss, *Social Forces*, Vol. 53(2), December 1974, pp. 354-55.
- Integrating the Organization: A Social Psychological Analysis*, by H. Fromkin and J. Sherwood, *Social Forces*, Vol. 54(4), June 1976, pp. 964-65.
- Perspectives on Social Psychology*, by Clyde Hendrick, *Contemporary Sociology*, Vol. 8(3), May 1979, pp. 467-68.
- The Challenge of the Resource Exchange Network*, by E. Sarason and B. Lorenz, *Contemporary Sociology*, 1982.
- Social Exchange in Developing Relationships*, by Robert L. Burgess and Ted L. Huston (eds.), *American Journal of Sociology*, March 1982, pp. 148-50.
- Basic Group Processes*, by Paul B. Paulus (ed.), *Contemporary Sociology*, 1984.
- Coming to My Senses*, by George C. Homans, *American Journal of Sociology* Vol. 92, September, 1986, pp. 460-462.
- Distributive Justice*, by Morton Deutsch, *Administrative Science Quarterly* December, 1986, pp. 677-679.
- Social Justice and Political Change: Public Opinion in Capitalist and Post-Communist States*, James R. Kluegel, David S. Mason, and Bernd Wegener (eds.) *Contemporary Sociology*, 1997.
- Coercive Power in Social Exchange*, by Linda D. Molm. *American Journal of Sociology*, July, 1998
- Laboratory Experiments in the Social Sciences*, by Murray Webster, Jr. and Jane Sell. Karen S. Cook and Sarah Harkness, *Contemporary Sociology*, 2008.
- Trusting Doctors: The Decline of Moral Authority in American Medicine* by J. Imber. *British Journal of Sociology*, June, 2010.
- Neighbor Networks* by Ron Burt. *American Journal of Sociology*. March, 2012.

Technical Reports (unpublished)

"The Design of a Computerized Laboratory for the Study of Social Interaction" (with R.M. Emerson), Laboratory for Social Research, University of Washington.

"The Mini-Computer as a Research Tool for the Study of Social Interaction," Laboratory for Social Research, University of Washington.

"The Simulation of Social Exchange in Networks" (with T. Yamagishi), Laboratory for Social Research, University of Washington.

"Development of a Multidimensional Measure of Capital Expenditure and Rate Regulation for Hospitals," M. Chapko, D. Conrad, K.S. Cook, S. Shortell, M. Morrisey, S. Koos, and M. Tierney (unpublished manuscript).

"The Time Path of Hospitals' Response to Economic Regulation: An Empirical Test," M. Chapko, D. Conrad, S. Shortell and K.S. Cook (unpublished manuscript).

"Socioeconomic Status, Race and Access to Health Care," David Grembowski, R. M. Anderson, and K.S. Cook (unpublished manuscript).

Work in Progress:

Books

The Structure of Social Exchange, a research monograph (in preparation).

Articles

"General Trust and Reciprocity." Kiyonari, T., Yamagishi, T., and Cook, K.S. (draft)

"Multi-Level Trust Development in Interorganizational Relationships." Oliver Schilke and Karen S. Cook (under review)

"How Do Firms Determine the Trustworthiness of an Alliance Partner? The Contingent Effects of Familiarity and Reputation." Oliver Schilke and Karen S. Cook (under review) *Best Paper Award*, 2011, American Academy of Management

"The Role of Relational and General Trust in Large-Scale Economic and Political Transitions: Lessons from Poland and Russia." Dominika Latusek and Karen S. Cook (revise and resubmit)

"Cooperation and Reputation in Dynamic Networks." Rense Cortens and Karen S. Cook (under review)

"Social Adaptation after Blood and Bone Marrow Transplantation (BMT): A Life Course Perspective." Irena Stepanikova, Karen S. Cook, Karen Powroznik, D. Kathryn Tierney, Ginna Laport, Karl Blume (submitted to *Social Science and Medicine* January, 2012)

Theses and Dissertations Supervised (Chair only)

M.A. Theses

University of Washington:

Clarann Weinert, "Effects of Long Term Illness Upon Family Social Interaction Patterns."

Joseph Whitmeyer, "A Utility Maximization Model of Individual Human Behavior." (M.A. Thesis Award)

Robert Combelic, "Realistic Job Previews: Are Their Effects Moderated?"

Shawn Donnelly, "Procedural Justice: Do Distribution Rules and Consequence Levels Make a Difference?" (M.A. Thesis Award)

Jon Hussey, "A Causal Model of Cigarette Smoking During Adolescent Pregnancy."

David Karp, "The Paralysis of Collective Action: A Study of Social Dilemmas"

Joachim Schneider, "Resolving Status Inconsistency: Impression Management, Self-Disclosure, Combining?" (M.A. Thesis Award)

Daniel Rosenstark, "Hollow Cores? On the Applicability of Graphical Methods to Network Analysis" (Co-chaired with G. Hamilton)

Ph.D. Dissertations (Chair only - listed)

Service on Approximately 100 Graduate Student Dissertation Committees (not-listed)

University of Washington:

Sandra Tausend, "Responses to Undesirable Characteristics: A Study of Stigma Attributions."

Clarann Weinert, "Long Term Illness, Social Support, and Family Functioning."

Mary Rogers Gillmore, "Structural Determinants of Coalition Formation: Sources of Solidarity."

Lauren Aaronson, "Health Behavior in Pregnancy: Testing a General Model."

Karen Hegtvedt, "In Pursuit of Justice: The Distribution of Scarce Rewards."

Nancy Durbin, "The Match Between Workers and Jobs: Occupational Skill Requirements, Worker Characteristics and Income."

Mary Brinton, "Women and The Economic Miracle: The Maintenance of Gender Differences in Education and Employment in Contemporary Japan."

Daniel Jackson, "Structural Determinants of Risk Preference in Nuclear Power Plant Safety."

Malka Appelbaum Maizel, "The Production of Social Collective Goods: The Case of Israeli Defense."

Timothy Armstrong, "Density Dependence, Regulation and Vertical Integration: The Case of Hospital-based Outpatient Rehabilitation Units."

Jodi O'Brien, "The Mormon Ethic and the Spirit of Cooperation."

David Karp, "The Provision of Collective Goods"

Kenneth Pike "Social Justice and the Allocation of Organs"

Robert Duniway "Why Johnny Won't Quit: Reason, Social Influence and Educational Attainment"

Joachim Schneider "Gender, Status and Group Performance"

Duke University

Darryl Stickel Co-chair, (Fuqua School of Business)

Stanford University (chair only)

Eric R.W. Rice, "Uncertainty, Commitment and Power in Social Exchange Networks." 2002.

Robin Cooper, "Personal Identity in Individualistic and Collectivistic Societies." 2004.

Coye Cheshire, "A Sociological Analysis of Generalized Information Exchange." 2005.

Irena Stepanikova, "Inequality in Quality: Toward a Better Understanding of Micro Mechanisms Underlying Racial Ethnic Disparities in American Health Care." 2006

Brian Colwell, "Normative Control and the Constitution of Social Bonds: Finding Respect and Forging Trust in California Prison Communities." 2006

Alexandra Gerbasi, "Attribution and Commitment in Different Types of Exchange." 2007

James Greenberg, "Cultural Psychology of the Middle East: Three Essays." 2010

Brandy Aven (Co-Chair) "The Network Structure of Corrupt Innovation: The Case of Enron. 2010

Alicia Simmons (Co-Chair) "Race Cues in the News, Racial Attitudes, and the Politics of Criminal Justice Punitiveness." 2010

Sarah Harkness (Co-Chair) "Consequences of Rewards: The Creation, Perpetuation, and Erosion of Social Inequality" 2011

Bogdan State (Co-Chair) in progress

Sandra Nakagawa (Co-Chair) in progress

Other Doctoral Student Committees (current only)

Lindsay Owens, Beth Red Bird, Katie TafollahYoung, Karen Powroznik, Patrick Bergemann, Alec Watts

Recent Postdoctoral Scholars:

Oliver Schilke (Germany)
Dominika Latusek (Poland)
Rense Corten (The Netherlands)
Kirsimarja Blomqvist (Finland)
Lynn Chin (IRiSS Stanford)
Gina Arnold (IRiSS Stanford)

References Available Upon Request